

DAIMLER

Fact Sheet for Q2 2014 and H1 2014

July 23, 2014

Contents

Daimler Group

- Stock Market Information 3
- Earnings and Financial Situation 4 - 13

Information for Divisions

- Mercedes-Benz Cars 14 - 17
- Daimler Trucks 18 - 22
- Mercedes-Benz Vans 23 - 25
- Daimler Buses 26 - 27
- Daimler Financial Services 28

Stock Market Information

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
Earnings per share (in EUR)*												
basic	1.72	1.06	1.53	2.31	0.96	0.50	1.97	2.65	-26%	2.93	3.16	-7%
diluted	1.72	1.06	1.53	2.31	0.96	0.50	1.97	2.65	-26%	2.93	3.16	-7%
Average number of shares outstanding (in millions) (adjusted for treasury stocks)												
basic	1,069.4	1,067.0	1,069.7	1,067.4	1,069.8	1,067.7	1,069.8	1,068.4	+0%	1,069.8	1,068.0	+0%
diluted	1,069.6	1,067.3	1,069.8	1,067.5	1,069.8	1,068.1	1,069.8	1,068.7	+0%	1,069.8	1,068.3	+0%
Number of shares outstanding (at period end, in millions)	1,069.6	1,067.3	1,069.8	1,067.6	1,069.8	1,067.9	1,069.8	1,069.0	+0%			
Share price Frankfurt (at period end, in EUR)	57.62	37.67	62.90	41.32	68.59	42.45	68.40	46.49	+47%			
Market capitalization Frankfurt (at period end, in billions of EUR)	61.63	40.20	67.29	44.11	73.38	45.33	73.18	49.70	+47%			

* The 2012 figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.

Key Figures and Ratios

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
Unit Sales (in units)	594,874	528,559	651,326	597,041	565,799	501,600	628,857	605,823	+4%	1,194,656	1,107,423	+8%
Revenue	30,099	28,572	32,089	29,830	29,457	26,102	31,544	29,692	+6%	61,001	55,794	+9%
EBIT*	2,231	1,923	2,425	2,531	1,787	917	3,095	5,242	-41%	4,882	6,159	-21%
Net profit (loss), Group*	1,897	1,238	1,676	2,602	1,086	564	2,196	4,583	-52%	3,282	5,147	-36%
Profit (loss) attributable to shareholders of Daimler AG*	1,836	1,135	1,636	2,469	1,027	536	2,104	2,834	-26%	3,131	3,370	-7%
Depreciation and amortization (including amortization on capitalized development costs, excluding depreciation on leased assets)	1,102	1,027	1,113	1,018	1,218	1,059	1,228	1,094	+12%	2,446	2,153	+14%
R&D expenditure total	1,317	1,431	1,441	1,452	1,351	1,360	1,316	1,371	-4%	2,667	2,731	-2%
Expensed R&D costs**	1,022	1,052	1,126	1,053	1,076	1,041	1,073	1,016	+6%	2,149	2,057	+4%
Capitalized development costs	295	379	315	399	275	319	243	355	-32%	518	674	-23%
Amortization on capitalized development costs	298	247	302	251	311	256	306	278	+10%	617	534	+16%
Capital expenditure total	1,567	1,543	2,909	2,137	1,499	1,679	1,350	1,794	-25%	2,849	3,473	-18%
Investment in pp&e	1,126	1,021	1,754	1,454	1,043	1,058	1,045	1,037	+1%	2,088	2,095	-0%
Capitalized development costs	295	379	315	399	275	319	243	355	-32%	518	674	-23%
Financial investments and other intangible assets	146	143	840	284	181	302	62	402	-85%	243	704	-65%

* The 2012 figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.

** The 2013 figures have been adjusted due to a reclassification in the functional costs.

Free Cash Flow and Net Liquidity of the Industrial Business

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
Net liquidity												
at the beginning of the period	11,326	8,438	12,577	8,207	13,834	11,508	14,474	10,019	+44%	13,834	11,508	+20%
Free cash flow	1,577	-209	963	2,633	694	-1,152	753	3,454	-78%	1,447	2,302	-37%
thereof: working capital*	-42	-786	36	1,252	-177	-447	-549	-177	.	-726	-624	.
Other	-326	-22	294	668	-54	-337	-2,531	-2,147	.	-2,585	-2,484	.
thereof: dividends Daimler AG	0	0	0	0	0	0	-2,407	-2,349	.	-2,407	-2,349	.
Net liquidity												
at the end of the period	12,577	8,207	13,834	11,508	14,474	10,019	12,696	11,326	+12%	12,696	11,326	+12%

* Inventories, trade receivables and trade payables

Liquidity

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			End of		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	Q2 2014	2013	Change
Group liquidity												
Cash and cash equivalents	10,615	12,279	11,053	10,996	11,819	11,355	10,794	11,607	-7%	10,794	11,053	-2%
Marketable securities and term deposits	7,219	4,023	7,066	5,598	6,474	6,331	6,115	7,263	-16%	6,115	7,066	-13%
Gross liquidity	17,834	16,302	18,119	16,594	18,293	17,686	16,909	18,870	-10%	16,909	18,119	-7%
Financing liabilities (nominal)	-76,239	-75,591	-77,741	-75,586	-77,691	-78,512	-81,164	-78,262	.	-81,164	-77,741	.
Net debt	-58,405	-59,289	-59,622	-58,992	-59,398	-60,826	-64,255	-59,392	.	-64,255	-59,622	.
Liquidity of the industrial business												
Cash and cash equivalents	9,862	11,057	9,845	9,887	10,925	10,348	9,487	10,691	-11%	9,487	9,845	-4%
Marketable securities and term deposits	5,523	2,305	5,303	3,841	4,811	4,284	4,597	5,452	-16%	4,597	5,303	-13%
Gross liquidity	15,385	13,362	15,148	13,728	15,736	14,632	14,084	16,143	-13%	14,084	15,148	-7%
Financing liabilities (nominal)	-2,808	-5,155	-1,314	-2,220	-1,262	-4,613	-1,388	-4,817	.	-1,388	-1,314	.
Net liquidity	12,577	8,207	13,834	11,508	14,474	10,019	12,696	11,326	+12%	12,696	13,834	-8%

Pension and Health-Care Benefits*

(in billions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			End of		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	Q2 2014	2013	Change
Pension benefits												
Benefit obligations	-23.6	-22.2	-23.2	-23.9	-24.7	-24.0	-25.8	-23.5	.	-25.8	-23.2	.
Plan assets	14.1	13.3	14.6	14.2	14.8	14.3	15.2	13.9	+9%	15.2	14.6	+4%
Funded status	-9.5	-8.9	-8.6	-9.7	-9.9	-9.7	-10.6	-9.6	.	-10.6	-8.6	.
Health-care benefits												
Benefit obligations	-1.3	-1.4	-1.2	-1.5	-1.3	-1.5	-1.0	-1.4	.	-1.0	-1.2	.
Plan assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	.	0.0	0.0	.
Reimbursement Medicare Act	0.1	0.1	0.1	0.2	0.1	0.2	0.1	0.1	0%	0.1	0.1	0%
Funded status	-1.2	-1.3	-1.1	-1.3	-1.2	-1.3	-0.9	-1.3	.	-0.9	-1.1	.

* The 2012 figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.

Unit Sales

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
Mercedes-Benz Cars	395,446	345,418	423,895	397,464	389,476	341,511	418,685	404,711	+3%	808,161	746,222	+8%
Daimler Trucks	124,465	119,142	134,550	112,931	108,529	101,433	126,066	123,763	+2%	234,595	225,196	+4%
Mercedes-Benz Vans	65,314	55,742	82,771	76,129	61,119	52,623	76,009	69,436	+9%	137,128	122,059	+12%
Daimler Buses	9,649	8,257	10,110	10,517	6,675	6,033	8,097	7,913	+2%	14,772	13,946	+6%
Daimler Group	594,874	528,559	651,326	597,041	565,799	501,600	628,857	605,823	+4%	1,194,656	1,107,423	+8%

Production Volume

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
Mercedes-Benz Cars	391,934	367,199	410,674	368,864	407,458	374,041	406,639	412,009	-1%	814,097	786,050	+4%
Daimler Trucks	128,289	118,892	123,440	96,253	122,094	111,150	127,651	127,401	+0%	249,745	238,551	+5%
Mercedes-Benz Vans	62,843	55,159	71,852	71,568	73,939	63,169	81,487	72,811	+12%	155,426	135,980	+14%
Daimler Buses	9,488	9,207	8,352	7,935	7,736	7,358	8,855	9,269	-4%	16,591	16,627	-0%
Daimler Group	592,554	550,457	614,318	544,620	611,227	555,718	624,632	621,490	+1%	1,235,859	1,177,208	+5%

Revenue

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
Mercedes-Benz Cars	16,521	15,238	17,352	16,121	17,004	14,110	17,771	16,324	+9%	34,775	30,434	+14%
Daimler Trucks	7,982	8,095	8,502	7,782	7,121	7,024	7,966	7,965	+0%	15,087	14,989	+1%
Mercedes-Benz Vans	2,253	2,084	2,696	2,478	2,212	1,986	2,494	2,434	+2%	4,706	4,420	+6%
Daimler Buses	1,127	951	1,293	1,232	859	751	1,048	934	+12%	1,907	1,685	+13%
Daimler Financial Services	3,657	3,524	3,740	3,626	3,809	3,577	3,828	3,548	+8%	7,637	7,125	+7%
Reconciliation	-1,441	-1,320	-1,494	-1,409	-1,548	-1,346	-1,563	-1,513	.	-3,111	-2,859	.
Daimler Group	30,099	28,572	32,089	29,830	29,457	26,102	31,544	29,692	+6%	61,001	55,794	+9%

Earnings Before Interest and Taxes (EBIT) and Return on Sales (RoS)*

(EBIT in millions of EUR, RoS in %)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
Mercedes-Benz Cars												
EBIT	1,200	973	1,305	851	1,183	460	1,409	1,041	+35%	2,592	1,501	+73%
RoS	7.3%	6.4%	7.5%	5.3%	7.0%	3.3%	7.9%	6.4%	.	7.5%	4.9%	.
Daimler Trucks												
EBIT	522	501	565	294	341	116	455	434	+5%	796	550	+45%
RoS	6.5%	6.2%	6.6%	3.8%	4.8%	1.7%	5.7%	5.4%	.	5.3%	3.7%	.
Mercedes-Benz Vans												
EBIT	152	75	194	101	123	81	242	204	+19%	365	285	+28%
RoS	6.7%	3.6%	7.2%	4.1%	5.6%	4.1%	9.7%	8.4%	.	7.8%	6.4%	.
Daimler Buses												
EBIT	59	-36	69	-21	53	-31	50	27	+85%	103	-4	.
RoS	5.2%	-3.8%	5.3%	-1.7%	6.2%	-4.1%	4.8%	2.9%	.	5.4%	-0.2%	.
Daimler Financial Services												
EBIT	322	322	313	289	397	314	336	319	+5%	733	633	+16%
Return on equity (RoE)	19.3%	21.2%	18.8%	18.7%	23.7%	19.6%	19.2%	19.1%	.	21.4%	19.3%	.
Reconciliation												
thereof: share of result of EADS	-24	88	-21	1,017	-310	-23	603	3,217	-81%	293	3,194	-91%
	13	105	1	969**	0	34	0	3,209	-100%	0	3,243	-100%
Daimler Group												
	2,231	1,923	2,425	2,531	1,787	917	3,095	5,242	-41%	4,882	6,159	-21%

* The 2012 figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.

** Thereof gain on the sale of EADS shares: 913 million EUR.

EBIT and RoS from Ongoing Business*

(EBIT in millions of EUR, RoS in %)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
Mercedes-Benz Cars												
EBIT	1,251	999	1,385	851	1,183	460	1,409	1,084	+30%	2,592	1,544	+68%
RoS	7.6%	6.6%	8.0%	5.3%	7.0%	3.3%	7.9%	6.6%	.	7.5%	5.1%	.
Daimler Trucks												
EBIT	530	501	578	294	346	129	526	516	+2%	872	645	+35%
RoS	6.6%	6.2%	6.8%	3.8%	4.9%	1.8%	6.6%	6.5%	.	5.8%	4.3%	.
Mercedes-Benz Vans												
EBIT	152	75	194	165	123	81	181	204	-11%	304	285	+7%
RoS	6.7%	3.6%	7.2%	6.7%	5.6%	4.1%	7.3%	8.4%	.	6.5%	6.4%	.
Daimler Buses												
EBIT	61	-20	82	36	54	-27	58	47	+23%	112	20	+460%
RoS	5.4%	-2.1%	6.3%	2.9%	6.3%	-3.6%	5.5%	5.0%	.	5.9%	1.2%	.
Daimler Financial Services												
EBIT	322	322	313	289	397	314	336	319	+5%	733	633	+16%
Return on equity (RoE)	19.3%	21.2%	18.8%	18.7%	23.7%	19.6%	19.2%	19.1%	.	21.4%	19.3%	.
Reconciliation												
thereof: share of result of EADS	-16	88	11	104	-31	-8	-47	22	.	-78	14	.
	0	105	0	56	0	34	0	0	.	0	34	-100%
Daimler Group												
	2,300	1,965	2,563	1,739	2,072	949	2,463	2,192	+12%	4,535	3,141	+44%

* The 2012 figures have been adjusted, primarily for effects arising from application of the amended version of IAS 19.

Special Items affecting EBIT

(in millions of EUR)		3rd Quarter		4th Quarter		1st Quarter		2nd Quarter		January - June	
		2013	2012	2013	2012	2014	2013	2014	2013	2014	2013
Mercedes-Benz Cars	Impairment of investments in the area of alternative drive systems	-51	-26	-80	-	-	-	-	-43	-	-43
	Workforce adjustments*	-8	-	-13	-	-5	-13	-71	-82	-76	-95
Mercedes-Benz Vans	Impairment of investment in Fujian Benz Automotive Corp. (FBAC)	-	-	-	-64	-	-	-	-	-	-
	Reversal of impairment of investment in FBAC	-	-	-	-	-	-	61	-	61	-
Daimler Buses	Business repositioning	-2	-16	-13	-57	-1	-4	-8	-20	-9	-24
Reconciliation	Divestiture of EADS shares	13	-	1	913	-	-	-	3,209	-	3,209
	Measurement of put option for Rolls-Royce Power Systems Holding**	-21	-	-10	-	-118	-15	-	-14	-118	-29
	Hedge of Tesla share price	-	-	-23	-	-161	-	-68	-	-229	-
	Remeasurment of Tesla shares	-	-	-	-	-	-	718	-	718	-

* Daimler Trucks expects expenses from workforce adjustments in a total of up to €150 million in 2014 and 2015, the majority of which will be recognized in 2014.

** The sale of the 50% equity interest in RRPSH is expected to lead to a positive EBIT effect of €1.0 billion by the end of 2014.

Mercedes-Benz Cars Overview

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
Unit sales (units)	395,446	345,418	423,895	397,464	389,476	341,511	418,685	404,711	+3%	808,161	746,222	+8%
Retail sales* (units)	390,116	335,393	426,088	379,899	397,708	350,530	432,628	395,774	+9%	830,336	746,304	+11%
Production (units)	391,934	367,199	410,674	368,864	407,458	374,041	406,639	412,009	-1%	814,097	786,050	+4%
Revenue (millions of EUR)	16,521	15,238	17,352	16,121	17,004	14,110	17,771	16,324	+9%	34,775	30,434	+14%
EBIT (millions of EUR)	1,200	973	1,305	851	1,183	460	1,409	1,041	+35%	2,592	1,501	+73%
Return on sales (%)	7.3%	6.4%	7.5%	5.3%	7.0%	3.3%	7.9%	6.4%	.	7.5%	4.9%	.

* Including vehicles of the V-Class segment as of Q1 2014 (Q1 2014: 5,324 units; Q2 2014: 5,870 units).

Mercedes-Benz Cars Unit Sales

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
Mercedes-Benz Cars	395,446	345,418	423,895	397,464	389,476	341,511	418,685	404,711	+3%	808,161	746,222	+8%
Western Europe	151,438	143,183	160,786	162,619	152,329	149,691	171,900	178,247	-4%	324,229	327,938	-1%
of which Germany	69,908	68,479	69,082	75,865	59,106	61,130	73,221	79,774	-8%	132,327	140,904	-6%
NAFTA	91,758	83,984	104,978	102,814	86,351	77,775	94,608	88,546	+7%	180,959	166,321	+9%
of which USA	80,106	74,247	93,927	91,438	76,851	67,998	81,914	76,476	+7%	158,765	144,474	+10%
Asia	107,445	82,497	109,775	93,387	114,188	78,745	104,327	93,100	+12%	218,515	171,845	+27%
of which China	64,808	47,127	67,464	59,163	70,343	46,412	68,061	60,043	+13%	138,404	106,455	+30%
Rest of World	44,805	35,754	48,356	38,644	36,608	35,300	47,850	44,818	+7%	84,458	80,118	+5%

Mercedes-Benz Cars Retail Sales*

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
Mercedes-Benz Cars	390,116	335,393	426,088	379,899	397,708	350,530	432,628	395,774	+9%	830,336	746,304	+11%
Western Europe	158,372	145,099	158,154	156,818	158,488	151,833	180,158	173,633	+4%	338,646	325,466	+4%
of which Germany	71,297	68,543	71,743	76,602	61,556	60,394	75,190	78,686	-4%	136,746	139,080	-2%
NAFTA	86,891	75,273	111,554	95,816	84,901	81,002	93,302	86,509	+8%	178,203	167,511	+6%
of which USA	75,549	65,612	99,756	85,043	74,820	71,473	81,393	75,038	+8%	156,213	146,511	+7%
Asia	101,332	79,982	108,622	88,354	117,142	83,135	111,666	92,568	+21%	228,808	175,703	+30%
of which China	61,402	48,716	66,725	55,205	71,661	50,049	73,480	57,468	+28%	145,141	107,517	+35%
Rest of World	43,521	35,039	47,758	38,911	37,177	34,560	47,502	43,064	+10%	84,679	77,624	+9%

* Including vehicles of the V-Class segment as of Q1 2014 (Q1 2014: 5,324 units; Q2 2014: 5,870 units).

Mercedes-Benz Cars Market Shares*

(in %)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change in % pts.	2014	2013	Change in % pts.
Western Europe	5.7	5.5	5.6	5.5	5.3	5.4	5.4	5.6	-0.2	5.4	5.5	-0.1
of which Germany	10.5	10.0	9.7	10.5	9.8	10.4	9.6	10.5	-0.9	9.7	10.4	-0.7
USA	1.9	1.8	2.6	2.4	2.0	1.9	1.8	1.8	0.0	1.9	1.9	0.0
China	1.3	1.4	1.5	1.4	1.5	1.3	1.5	1.5	0.0	1.5	1.4	+0.1
Japan	1.3	1.0	1.4	1.3	1.1	0.9	1.0	1.2	-0.2	1.1	1.1	0.0

* Based on estimates in certain markets.

Daimler Trucks Overview

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
Incoming orders (units)	125,901	95,432	119,564	108,964	134,014	126,877	124,694	125,791	-1%	258,708	252,668	+2%
Unit sales (units)	124,465	119,142	134,550	112,931	108,529	101,433	126,066	123,763	+2%	234,595	225,196	+4%
Retail sales (units)	118,448	116,689	141,996	116,903	102,098	100,748	123,795	124,065	-0%	225,893	224,813	+0%
Production (units)	128,289	118,892	123,440	96,253	122,094	111,150	127,651	127,401	+0%	249,745	238,551	+5%
Revenue (millions of EUR)	7,982	8,095	8,502	7,782	7,121	7,024	7,966	7,965	+0%	15,087	14,989	+1%
EBIT (millions of EUR)	522	501	565	294	341	116	455	434	+5%	796	550	+45%
Return on sales (%)	6.5%	6.2%	6.6%	3.8%	4.8%	1.7%	5.7%	5.4%	.	5.3%	3.7%	.

Daimler Trucks Unit Sales

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
Daimler Trucks	124,465	119,142	134,550	112,931	108,529	101,433	126,066	123,763	+2%	234,595	225,196	+4%
Western Europe	16,662	14,193	22,968	15,722	11,632	11,968	13,241	14,270	-7%	24,873	26,238	-5%
of which Germany	7,861	7,954	11,796	8,542	6,503	6,212	7,129	7,623	-6%	13,632	13,835	-1%
NAFTA	35,125	35,177	34,508	32,639	34,558	30,642	41,142	34,924	+18%	75,700	65,566	+15%
of which USA	30,665	29,863	30,467	28,116	30,592	26,641	35,803	30,011	+19%	66,395	56,652	+17%
Latin America (excl. Mexico)	16,204	12,541	14,080	13,516	10,151	12,987	11,931	16,051	-26%	22,082	29,038	-24%
Asia	41,115	42,698	44,366	34,796	40,640	35,221	42,838	41,955	+2%	83,478	77,176	+8%
of which Japan	10,081	8,167	10,634	8,218	13,439	8,862	8,946	8,758	+2%	22,385	17,620	+27%
Rest of World	15,359	14,533	18,628	16,258	11,548	10,615	16,914	16,563	+2%	28,462	27,178	+5%
BFDA - Beijing Foton Daimler Automotive Co. Ltd. (Auman Trucks)	24,129	13,942	27,939	17,430	26,643	23,001	31,242	28,229	+11%	57,885	51,230	+13%
Daimler Trucks including BFDA	148,594	133,084	162,489	130,361	135,172	124,434	157,308	151,992	+3%	292,480	276,426	+6%

Daimler Trucks Retail Sales

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
Daimler Trucks	118,448	116,689	141,996	116,903	102,098	100,748	123,795	124,065	-0%	225,893	224,813	+0%
Western Europe	14,760	14,373	24,770	16,088	12,131	12,020	13,193	14,286	-8%	25,324	26,306	-4%
of which Germany	7,861	7,954	11,796	8,542	6,503	6,212	7,129	7,623	-6%	13,632	13,835	-1%
NAFTA	33,901	33,704	36,627	33,846	32,476	31,896	39,509	35,910	+10%	71,985	67,806	+6%
of which USA	29,459	28,793	31,974	28,607	29,024	27,981	34,243	30,673	+12%	63,267	58,654	+8%
Latin America (excl. Mexico)	14,870	12,027	15,108	15,222	9,542	12,070	11,744	16,206	-28%	21,286	28,276	-25%
Asia	39,491	42,698	46,733	34,815	36,304	35,188	42,414	41,383	+2%	78,718	76,571	+3%
of which Japan	10,034	8,339	10,500	8,228	13,767	8,849	8,567	8,618	-1%	22,334	17,467	+28%
Rest of World	15,426	13,887	18,758	16,932	11,645	9,574	16,935	16,280	+4%	28,580	25,854	+11%

Daimler Trucks Incoming Orders

(in units)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
Daimler Trucks	125,901	95,432	119,564	108,964	134,014	126,877	124,694	125,791	-1%	258,708	252,668	+2%
Western Europe	22,348	11,984	9,863	13,950	12,627	15,256	14,388	17,263	-17%	27,015	32,519	-17%
of which Germany	12,523	6,384	5,165	6,470	6,339	7,617	5,901	8,046	-27%	12,240	15,663	-22%
NAFTA	33,002	23,663	42,069	35,194	52,172	35,933	39,899	31,730	+26%	92,071	67,663	+36%
of which USA	30,251	20,665	37,521	31,880	45,199	31,193	34,993	26,968	+30%	80,192	58,161	+38%
Latin America (excl. Mexico)	14,764	11,643	9,812	12,138	9,803	13,806	12,168	15,239	-20%	21,971	29,045	-24%
Asia	37,714	32,219	43,358	34,729	43,728	45,422	40,178	43,512	-8%	83,906	88,934	-6%
of which Japan	10,681	8,368	11,690	8,548	10,952	9,890	12,008	11,808	+2%	22,960	21,698	+6%
Rest of World	18,073	15,923	14,462	12,953	15,684	16,460	18,061	18,047	+0%	33,745	34,507	-2%

Daimler Trucks Market Shares*

(in %)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change in % pts.	2014	2013	Change in % pts.
Trucks Europe / Latin America												
(Mercedes-Benz)												
Western Europe MDT/HDT	24.3	24.0	24.6	22.0	22.0	22.5	26.2	24.0	+2.2	24.7	23.5	+1.2
Germany MDT/HDT	40.3	39.9	39.0	39.6	38.1	41.2	43.1	39.5	+3.6	41.4	40.0	+1.4
Brazil MDT/HDT	24.5	25.3	25.5	24.2	23.7	22.9	25.7	24.9	+0.8	24.9	24.2	+0.7
Trucks NAFTA												
(Freightliner/Western Star)												
NAFTA Class 8	35.4	32.6	34.3	34.4	37.7	42.1	33.8	35.9	-2.1	35.2	38.1	-2.9
NAFTA Class 6-7	44.6	35.4	39.6	37.2	45.3	46.7	40.5	43.7	-3.2	42.1	44.9	-2.8
Trucks Asia												
(FUSO)												
Japan Trucks Total	21.1	21.5	20.3	19.4	19.6	19.2	21.4	19.9	+1.5	20.8	19.7	+1.1
(BharatBenz)												
India MDT/HDT	3.9	-	3.2	-	3.9	2.0	5.3	2.8	+2.5	4.8	2.5	+2.3

* Based on estimates in certain markets.

Mercedes-Benz Vans Overview

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
Unit sales (units)	65,314	55,742	82,771	76,129	61,119	52,623	76,009	69,436	+9%	137,128	122,059	+12%
Retail sales* (units)	66,984	58,874	80,163	71,089	53,906	52,752	68,502	68,631	-0%	122,408	121,383	+1%
Production (units)	62,843	55,159	71,852	71,568	73,939	63,169	81,487	72,811	+12%	155,426	135,980	+14%
Revenue (millions of EUR)	2,253	2,084	2,696	2,478	2,212	1,986	2,494	2,434	+2%	4,706	4,420	+6%
EBIT (millions of EUR)	152	75	194	101	123	81	242	204	+19%	365	285	+28%
Return on sales (%)	6.7%	3.6%	7.2%	4.1%	5.6%	4.1%	9.7%	8.4%	.	7.8%	6.4%	.

* Excluding vehicles of the V-Class segment as of Q1 2014 (Q1 2014: 5,324 units; Q2 2014: 5,870 units).

Mercedes-Benz Vans Unit Sales

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
Wholesales (in units)	65,314	55,742	82,771	76,129	61,119	52,623	76,009	69,436	+9%	137,128	122,059	+12%
Western Europe	39,528	33,085	54,521	50,909	39,057	32,646	49,579	42,480	+17%	88,636	75,126	+18%
of which Germany	17,323	14,409	23,029	22,358	15,657	12,595	21,526	18,573	+16%	37,183	31,168	+19%
Eastern Europe	7,180	5,821	7,240	7,111	5,994	5,213	6,412	7,243	-11%	12,406	12,456	-0%
NAFTA	6,773	6,884	8,590	7,096	6,320	5,120	8,662	7,585	+14%	14,982	12,705	+18%
of which USA	5,546	5,836	7,172	5,771	5,020	3,976	7,188	6,108	+18%	12,208	10,084	+21%
Latin America (excl. Mexico)	5,176	4,307	5,133	4,355	3,647	4,109	4,030	5,162	-22%	7,677	9,271	-17%
Asia	4,347	3,241	4,696	4,234	3,614	3,035	4,971	4,692	+6%	8,585	7,727	+11%
of which China	3,466	2,270	3,558	3,147	2,695	2,371	3,877	3,310	+17%	6,572	5,681	+16%
Rest of World	2,310	2,404	2,591	2,424	2,487	2,500	2,355	2,274	+4%	4,842	4,774	+1%

Mercedes-Benz Vans Retail Sales and Market Shares

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
Retail sales* (in units)	66,984	58,874	80,163	71,089	53,906	52,752	68,502	68,631	-0%	122,408	121,383	+1%
Western Europe	40,879	35,891	52,335	46,468	34,503	33,100	44,935	43,391	+4%	79,438	76,491	+4%
of which Germany	17,323	14,409	23,029	22,358	13,305	12,595	19,267	18,573	+4%	32,572	31,168	+5%
Eastern Europe	7,139	5,911	7,604	7,329	4,990	4,856	5,847	6,690	-13%	10,837	11,546	-6%
NAFTA	6,959	7,224	8,121	7,056	5,767	4,896	8,384	6,978	+20%	14,151	11,874	+19%
of which USA	5,457	6,126	6,876	5,527	4,624	3,834	6,859	5,649	+21%	11,483	9,483	+21%
Latin America (excl. Mexico)	5,312	3,833	4,891	4,003	3,979	4,296	4,009	4,672	-14%	7,988	8,968	-11%
Asia	4,330	3,636	4,764	3,878	2,418	3,177	3,124	4,411	-29%	5,542	7,588	-27%
of which China	3,532	2,463	3,578	2,792	1,854	2,504	2,446	3,199	-24%	4,300	5,703	-25%
Rest of World	2,365	2,379	2,448	2,355	2,249	2,427	2,203	2,489	-11%	4,452	4,916	-9%
Market shares** (in percent)												
Western Europe*** small	3.2	-	3.0	-	3.1	3.6	2.7	3.3	-0.6 pts.	2.9	3.4	-0.5 pts.
Western Europe*** midsize/large	18.7	20.1	19.8	18.9	17.6	16.2	17.8	16.1	+1.7 pts.	17.7	16.1	+1.6 pts.
Germany midsize/large	26.6	25.3	29.5	29.6	26.8	24.7	25.9	23.5	+2.4 pts.	26.3	23.9	+2.4 pts.

* Excluding vehicles of the V-Class segment as of Q1 2014 (Q1 2014: 5,324 units; Q2 2014: 5,870 units).

** Based on estimates in certain markets.

*** Excluding United Kingdom.

Daimler Buses Overview

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
Unit sales* (units)	9,649	8,257	10,110	10,517	6,675	6,033	8,097	7,913	+2%	14,772	13,946	+6%
Production (units)	9,488	9,207	8,352	7,935	7,736	7,358	8,855	9,269	-4%	16,591	16,627	-0%
Revenue (millions of EUR)	1,127	951	1,293	1,232	859	751	1,048	934	+12%	1,907	1,685	+13%
EBIT (millions of EUR)	59	-36	69	-21	53	-31	50	27	+85%	103	-4	.
Return on sales (%)	5.2%	-3.8%	5.3%	-1.7%	6.2%	-4.1%	4.8%	2.9%	.	5.4%	-0.2%	.

* Due to the sales structure, retail sales correspond with wholesales.

Daimler Buses Unit Sales and Market Shares

	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
Wholesales* (in units)	9,649	8,257	10,110	10,517	6,675	6,033	8,097	7,913	+2%	14,772	13,946	+6%
Western Europe	1,696	1,625	2,992	2,217	1,086	538	1,706	1,488	+15%	2,792	2,026	+38%
of which Germany	573	382	1,133	988	533	231	728	503	+45%	1,261	734	+72%
Eastern Europe	405	322	457	552	405	447	459	632	-27%	864	1,079	-20%
NAFTA	944	1,026	1,014	1,253	739	366	1,012	712	+42%	1,751	1,078	+62%
of which Mexico	923	931	983	1,150	725	349	998	704	+42%	1,723	1,053	+64%
Latin America (excl. Mexico)	5,750	4,807	4,698	5,514	3,992	4,141	4,290	4,529	-5%	8,282	8,670	-4%
of which Brazil	3,798	2,900	3,480	3,577	3,479	2,646	3,464	2,956	+17%	6,943	5,602	+24%
Asia	435	390	516	674	86	404	311	349	-11%	397	753	-47%
Rest of World	419	87	433	307	367	137	319	203	+57%	686	340	+102%
Market shares** (in percent)												
Western Europe heavy	33.5	33.9	28.1	30.1	39.0	30.8	34.0	29.1	+4.9 pts.	36.2	28.8	+7.4 pts.
Germany heavy	56.1	44.2	47.7	50.2	62.3	56.3	65.1	52.0	+13.1 pts.	64.8	53.6	+11.2 pts.
Brazil heavy	45.4	45.5	50.2	41.1	45.5	36.2	45.7	43.5	+2.2 pts.	45.6	38.9	+6.7 pts.

* Due to the sales structure, retail sales correspond with wholesales.

** Based on estimates in certain markets.

Daimler Financial Services Overview

(in millions of EUR)	3rd Quarter		4th Quarter		1st Quarter		2nd Quarter			January - June		
	2013	2012	2013	2012	2014	2013	2014	2013	Change	2014	2013	Change
New business	10,379	9,968	11,243	10,471	9,838	8,619	11,515	10,292	+12%	21,353	18,911	+13%
Contract volume (end of period)	81,962	77,464	83,539	79,986	84,328	81,656	88,084	81,404	+8%	88,084	81,404	+8%
Revenue	3,657	3,524	3,740	3,626	3,809	3,577	3,828	3,548	+8%	7,637	7,125	+7%
EBIT	322	322	313	289	397	314	336	319	+5%	733	633	+16%
Return on equity (%)	19.3%	21.2%	18.8%	18.7%	23.7%	19.6%	19.2%	19.1%	.	21.4%	19.3%	.